

VARIANT GROUP



VARIANT GROUP

WIDE RANGE OF EUROPEAN QUALITY
METAL EQUIPMENT

12

ENTERPRISES

30+

+ YEARS OF
EXPERIENCE

65

COUNTRIES

SALES GEOGRAPHY

1 900

JOBS CREATED

125

THOUSAND
TONS

OF METAL PROCESSED ANNUALLY

Business Philosophy



We never compromise on quality, and **we take responsibility** for every object, product, and project



Variant Group is a family business founded by Said Shufani, who, together with his sons, oversees the operations of 12 legally independent enterprises that make up the group.



About the Group of Companies

1991

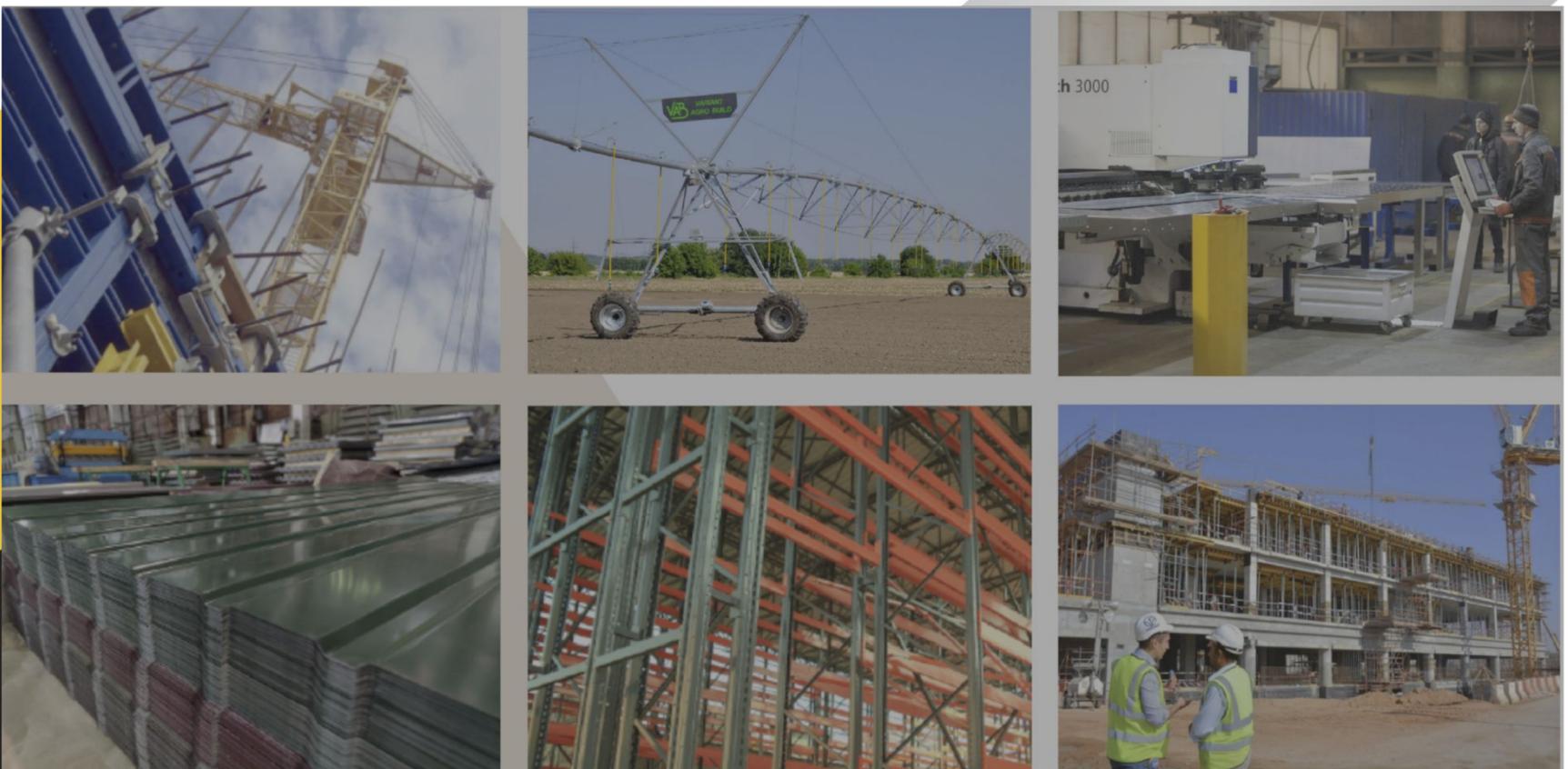
- Year of establishment

As of today,
THE GROUP OF COMPANIES
includes:

12
enterprises

10
metal-
processing
facilities

20
different
directions

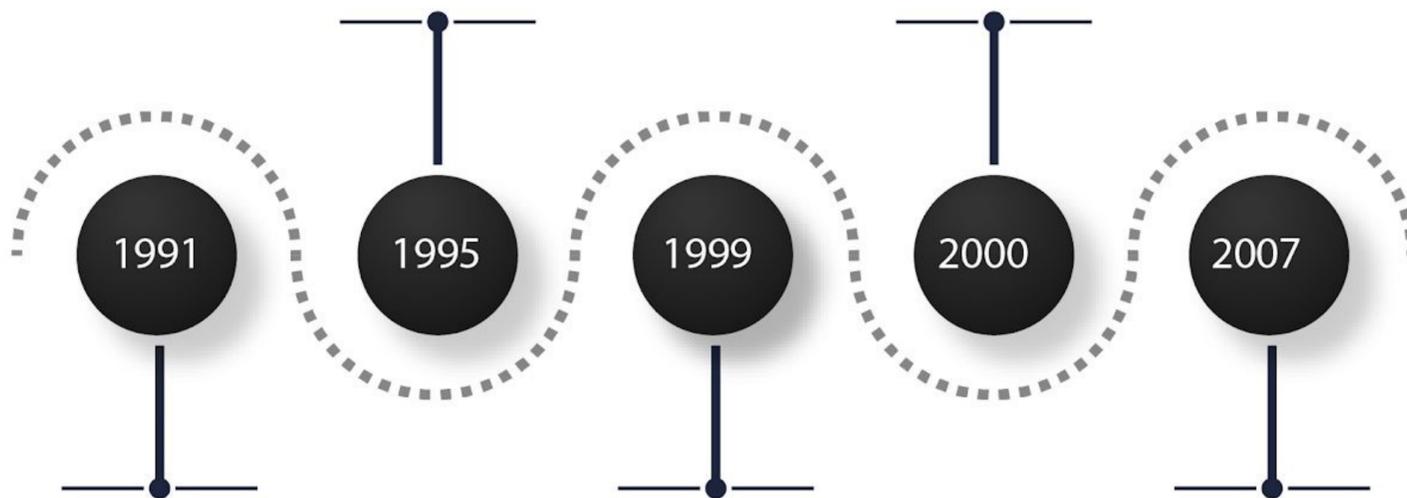


Development History

LLC "Variant Factory" —
production of formwork
structures

PF "Ipris" Ltd / "Ipris-Profil" Ltd
— production of rolling
equipment

LLC "LEDA Ukraine" —
production of steel
longitudinal seam pipes



LLC PC "Industry" -
production of corrugated
sheets, metal tiles, and
profiles for drywall systems

LLC "Polypack" -
production of packaging
products

LLC "Eskal Zinc"—
hot-dip galvanizing and
electroplating services

30
years

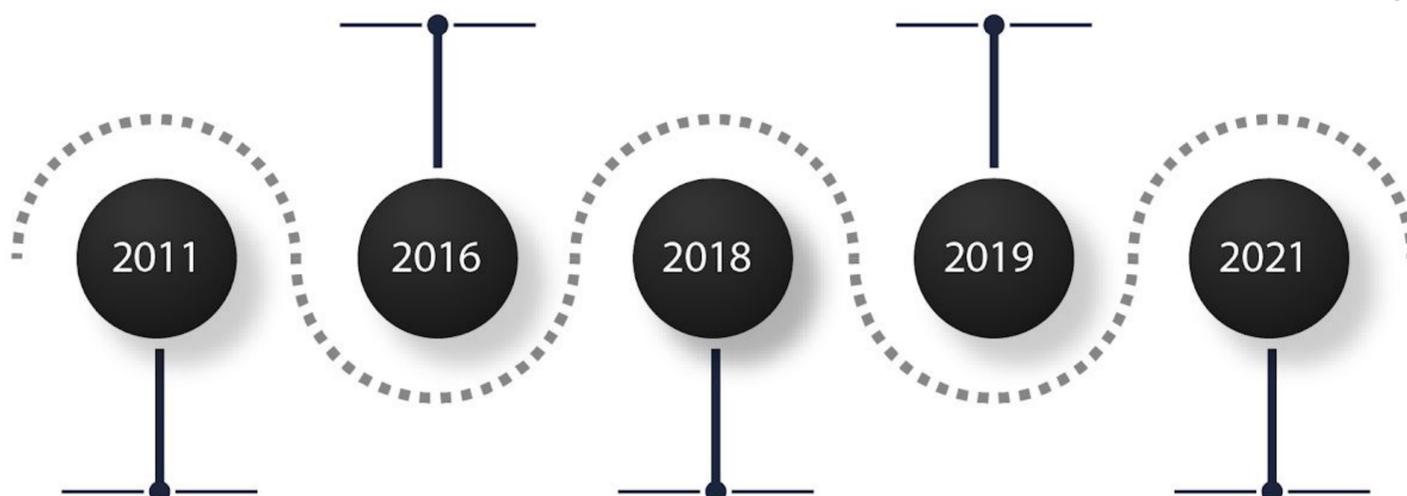
**of dynamic
growth**

12

**manufacturing
enterprises**

LLC "Variant Agro Build" —
production and sale of irrigation systems,
container-modular houses

LLC "S.S. Scaffolding" —
professional metal processing,
production of furniture and
construction scaffolding



**PJSC "Kharkiv Stamping and
Molding Plant"** - production of
stamped products and building
materials, manufacturing of
furniture

LLC «CH UKRAINE» —
general wholesale trade

LLC "PEC FORCE" —
equipment for traffic safety

Achievements

250
million USD



Annual turnover
of the group's enterprises

125
thousand tons



Amount
of processed metal

1 900
people



Employees

65
countries



International supplies

Advantages

TOTAL PRODUCTION CAPACITY:

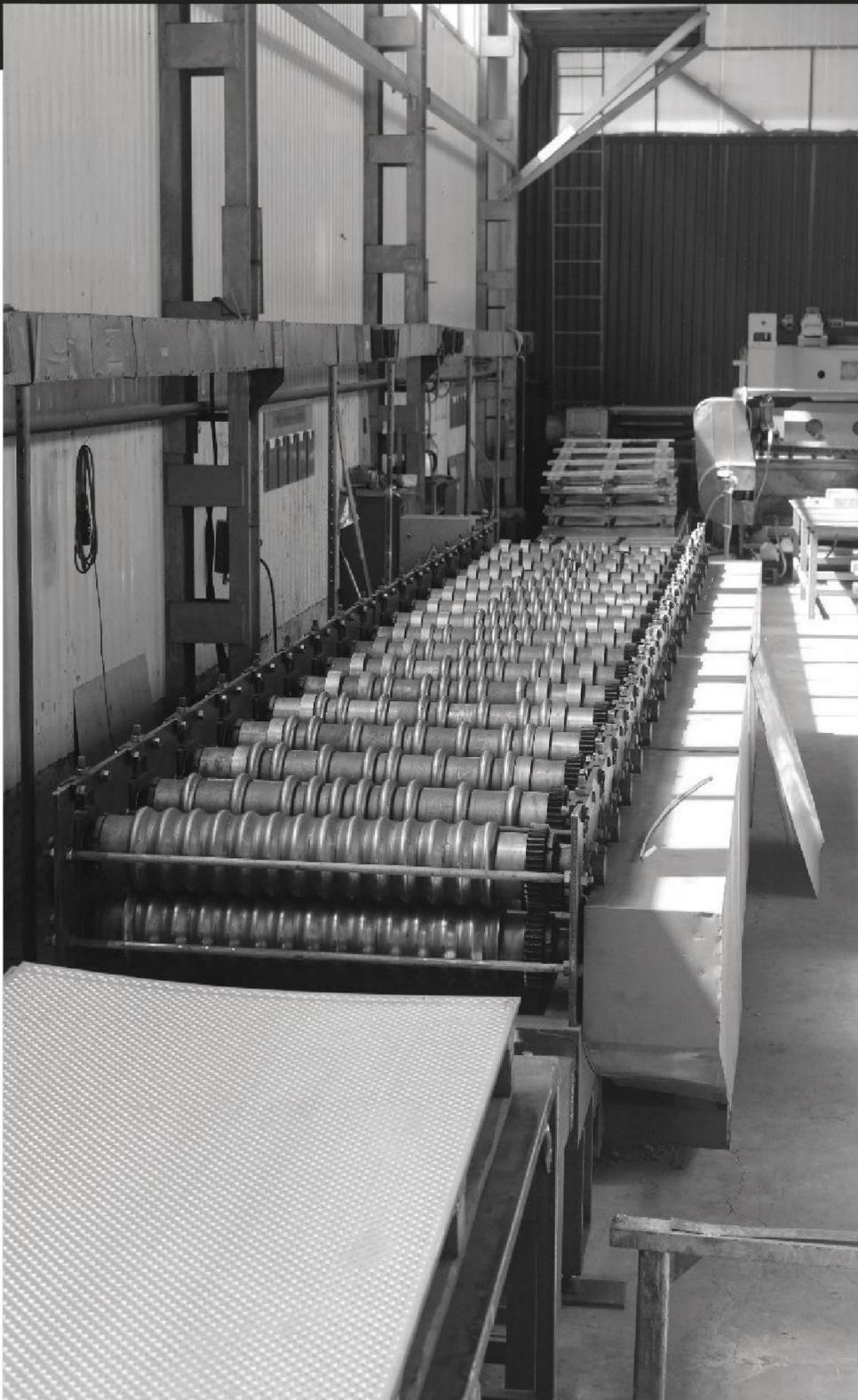
210 000^{M2}

- 1** Each site operates as a **closed production cycle**, with **cutting-edge metal-processing equipment**, including exclusive solutions for the Ukrainian market.
- 2** We focus on **continuous equipment renewal** and follow a certified **ISO 9001** quality management system. Products carry the **CE mark** (European Conformity).
- 3** Our enterprises are driven by the **Lean Manufacturing concept**. **Quality control** is built into every production stage, supported by our in-house certified lab.

The group's sites serve as a base for **contract manufacturing** for many European enterprises, including renowned automotive brands and heavy-duty machinery manufacturers.

Contract manufacturing accounts for up to
of operations for specific group enterprises.

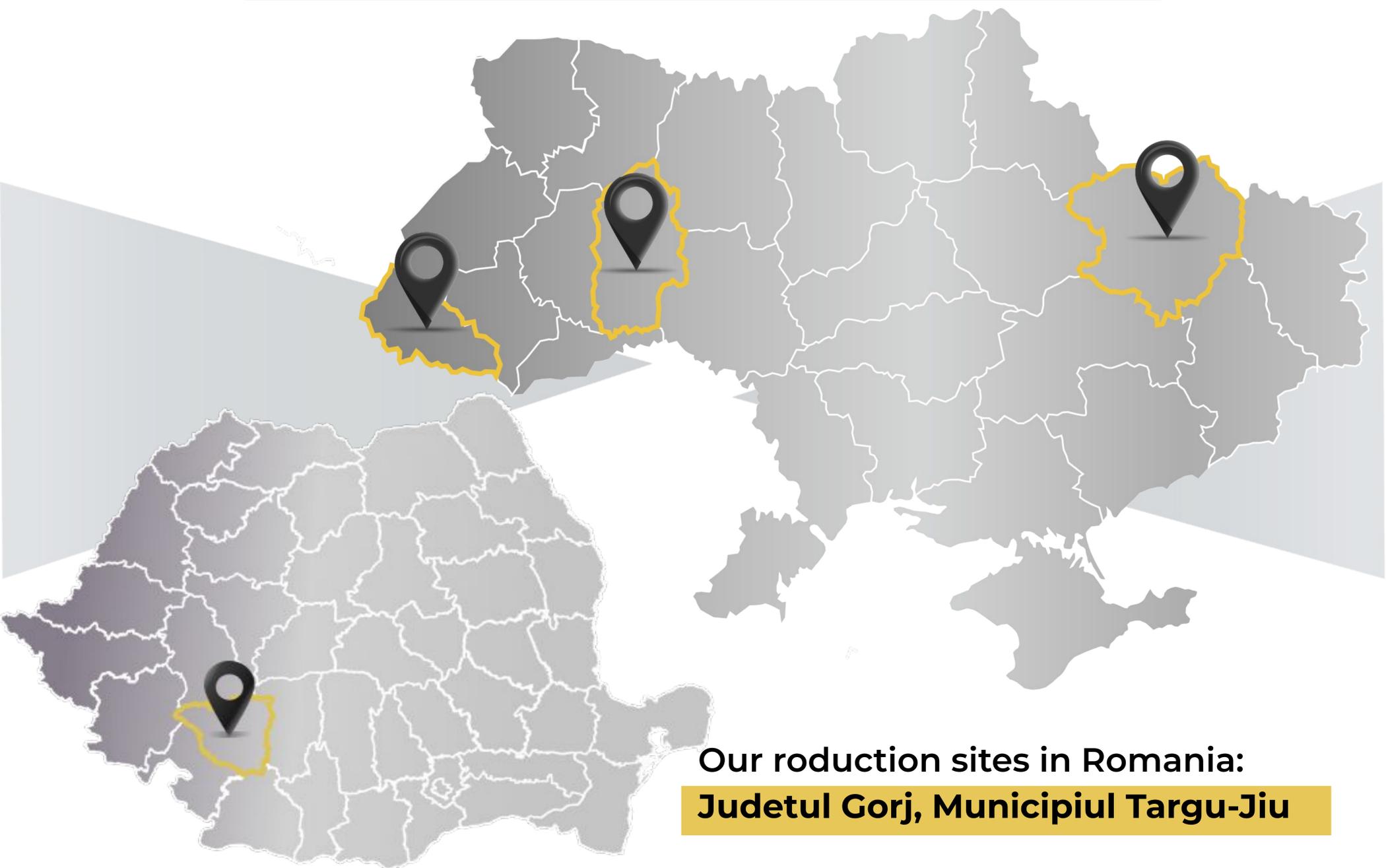
40%



Production Sites in Ukraine and Romania

Our production sites in Ukraine:

Zakarpattia, Khmelnytskyi, and Kharkiv regions



Our production sites in Romania:
Judetul Gorj, Municipiul Targu-Jiu

Production Area

210 000^{M2}



ESKAL

LLC "Eskal Zinc"

LLC 'Eskal Zinc' is the international trading arm of the family business.

A leader among Ukrainian providers of
**ANTI-CORROSION COATING SERVICES
FOR METAL PRODUCTS**

16 years
of experience

The company has been
on the market since
2007

20 000 tons
of products

Produced
per year

7 000 M²
of area

Own production
facilities

MAIN PRODUCTION DIRECTIONS:

**Hot-dip
galvanizing**

**Powder
coating**

Shot blasting

Electroplating

 eskal.com.ua



Our Completed Contract Manufacturing Projects

We are highly experienced in manufacturing and delivering high-quality components produced on the base of clients' unique requirements and specifications using innovation solutions.





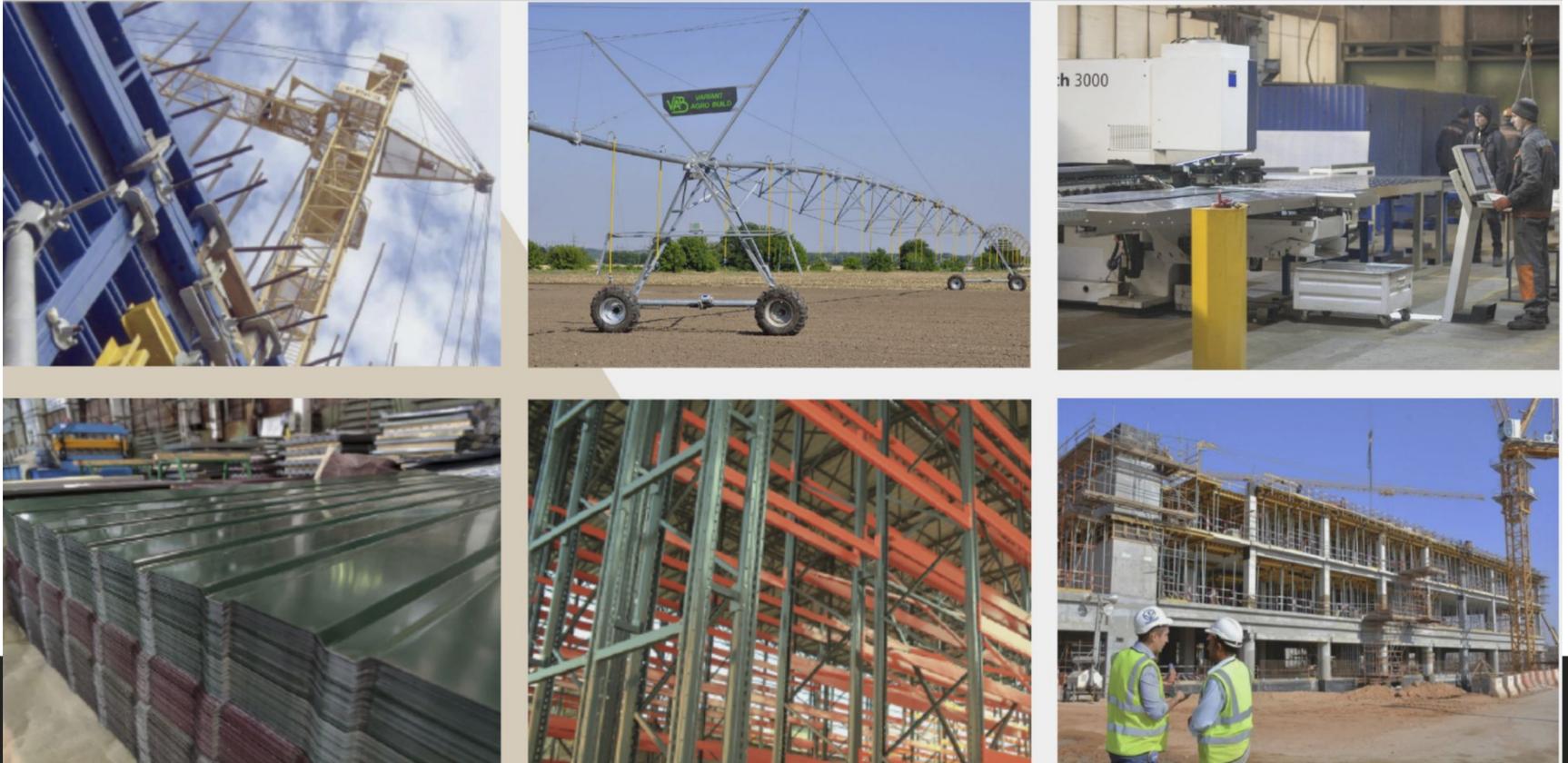
LLC Production Company "Industry"



I N D U S T R Y



LLC PC "Industry"



30 years
of experience

The company has been
on the market since
1991

2 000 tons
of products

Produced
per month

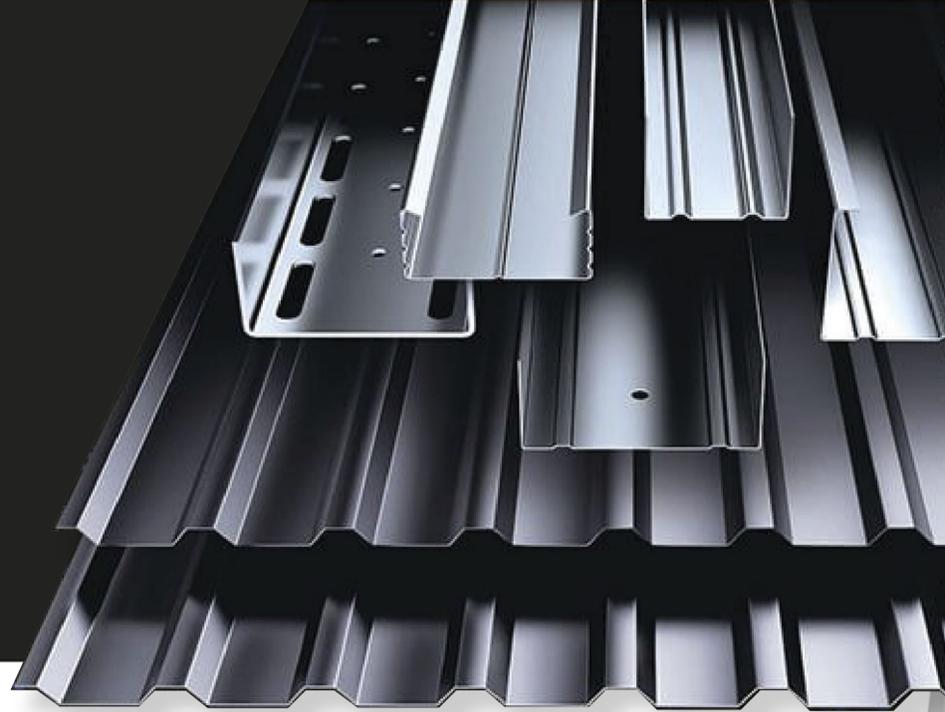
10 000 M²
of area

Own production
facilities

Industri manufactures custom metal products, tailored to specific orders and projects.

OUR RESULTS:

- **Trust from hundreds of clients**
- **Years of experience with partners in Ukraine and abroad**
- **Growth in the number of product consumers**



Main Production Directions:

- 1** Galvanized steel profile for light steel structures (LSTS);
- 2** Load-bearing/self-supporting profiled sheeting 85–200 mm;
- 3** Quick-assembled container-type buildings;
- 4** Wall and roofing profiled sheeting made of galvanized steel with polymer coating;
- 5** Durable, economical, and strong metal roof tiles;
- 6** Range of elements for roofing profiled sheeting and metal tiles – valleys, ridges, wall trims, angles, strips, and barriers;
- 7** Metal profiles for drywall systems, with accompanying components;
- 8** Reinforcing profiles for window systems REHAU, KBE, ALUPLAST, SALAMANDER, VEKA, WDS, WINTECH, and others;
- 9** Components for PVC window systems: anchor plates for all profile types and Z-shaped brackets;
- 10** Mounting tape and perforated tape.



LLC Factory "Variant"



VARIANT



LLC Factory "Variant"

A leading manufacturer of formwork and construction scaffolding for monolithic construction in Ukraine

27 years
of experience

The company has been on the market since 1995

European
Standard

All products comply with European standards and construction norms

40 countries
worldwide

Supplies products

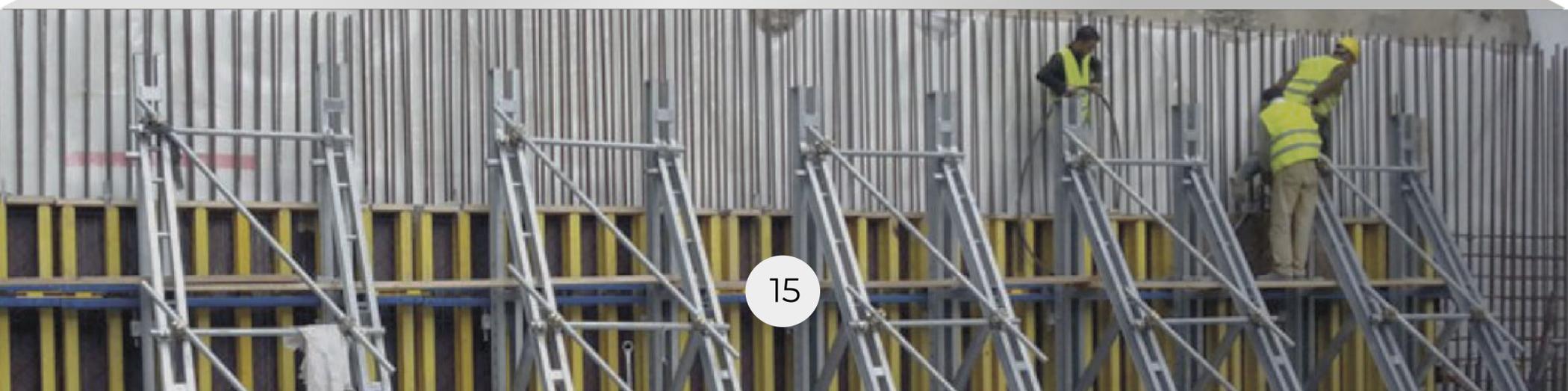
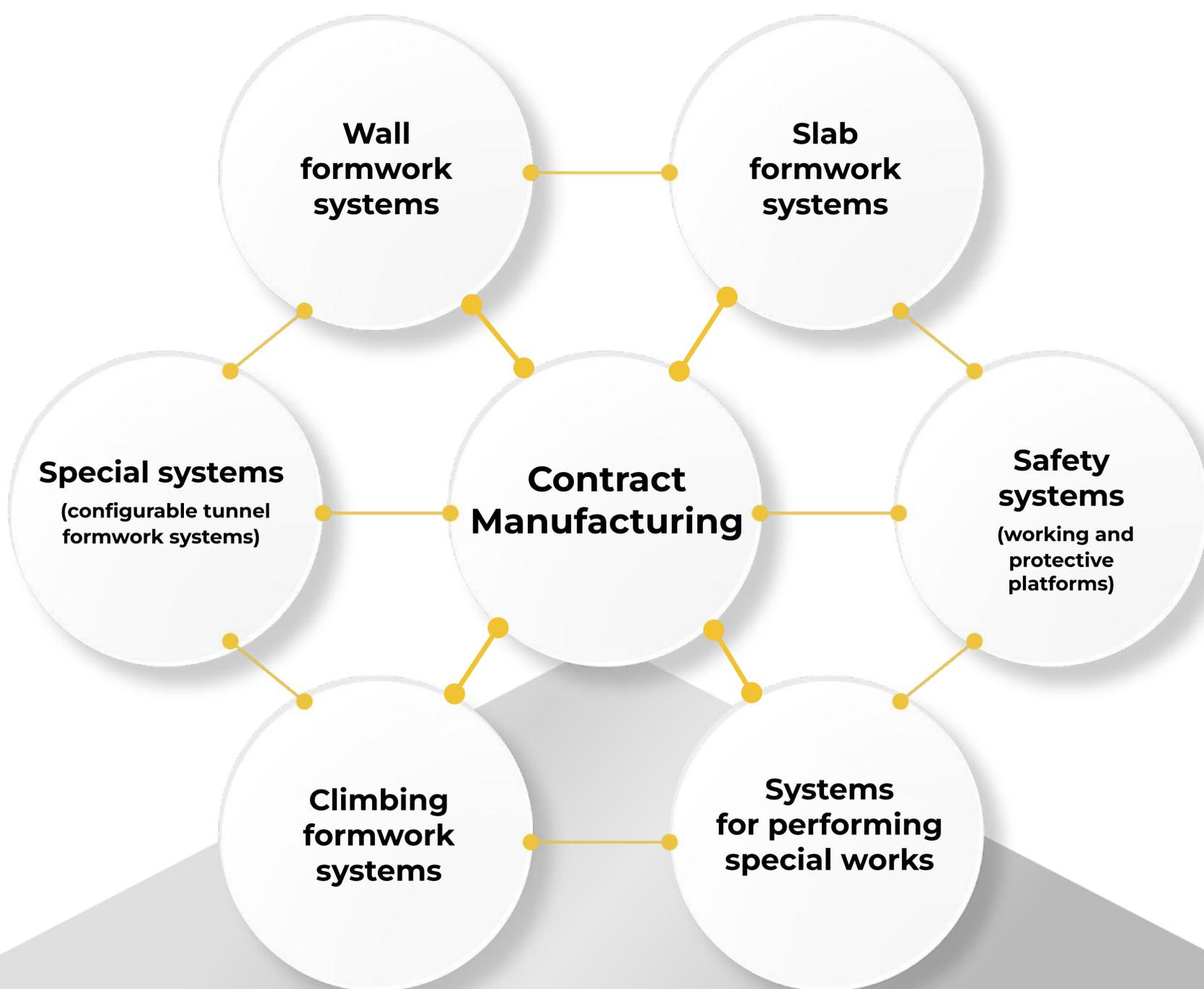
Thanks to the presence of:

- LONG-TERM INVESTMENTS
- PRODUCTION MODERNIZATION
- QUALITY CONTROL
- DIVERSIFICATION OF ACTIVITIES
- IMPROVEMENT OF WORKERS' QUALIFICATIONS

The company continuously improves the level of customer service

 variant.kharkov.com

Main Production Directions:





LLC "PEC FORCE"



VARIANT GROUP

LLC "PEC FORCE"

A manufacturing enterprise that was reorganized in **2021 as a separate business**

LLC "PEC FORCE"

Manufactures | implements | supplies and installs metal structures of any complexity

*for **road** and **railway** infrastructure*



The production facility is located in Kharkiv and has its own design bureau



Own production
high-tech and certified



Finished products warehouse



Own design bureau

 vik-force.prom.ua



PEC
FORCE

Main Production Directions:

- | | |
|--|---|
| 1 Modular overhead crossings | 2 Water-filled barriers |
| 3 Signal posts | 4 Road fences |
| 5 Animal road barriers | 6 Multi-functional outdoor sports grounds |
| 7 Metal structures of any complexity for road and railway infrastructure | |





IPRIS-PROFIL

“Ipris” Ltd and “Ipris-Profil” Ltd

Market leader in the development and manufacturing of
METAL PROFILES AND SHELVING SYSTEMS

~15 years
of experience

The enterprises were
founded in the 2000s
in Kharkiv

22 000 m²
of area

Own production
facilities

20 countries

Export
geography

MAIN PRODUCTION DIRECTIONS:

**Warehouse
shelving**

**Containers
and paternosters**

**Electric-welded
pipes**

**Trade and warehouse
equipment**

**Solutions for
transportation
and storage**

**Rolling
equipment**

 ipris-profil.com



LLC "Variant Agro Build"

Leader of the Ukrainian market for irrigation
equipment for agricultural enterprises

7 years

of experience

Operating on the
market since 2016

12 000 tons

of metal

Processed
annually

16 000^{M2}

of area

Own production
facilities

MAIN PRODUCTION DIRECTIONS:

**Equipment
for agriculture**

**Metal products
of any complexity**

Outsourcing:
production of products
based on customer designs

 variant-irrigation.com.ua

LLC "S.S.Scaffolding"



As part of expanding its product range,
it separated from LLC PC "Industry"

4 years
of experience

High-tech
certified production

**Own design
bureau**

Became an independent
direction in 2019
(with a combined experience
of over 30 years)

Releases products
monthly

MAIN PRODUCTION DIRECTIONS:

Construction scaffolding

**Cabinet and school
furniture**

Welded reinforcing mesh

**Tower scaffolds and
Greenhouses**

LEDA

LLC "LEDA West"

Leda – **Your strategic partner** in the production of custom-designed metal structures of any complexity.



We deliver top-tier services to every industry. One of the **biggest Ukrainian contractors in Europe**. Working with the **leaders**. Always.

LEDA today:

129
employees

5 000^{M2}
of area

70
metal-processing
machines

4 000 tons
of steel
processed annually

 ledasteel.eu



LLC "Variant West"

The company specializes in contract manufacturing in the field of mechanical engineering for France, Germany, Switzerland, Spain, and other countries

3 years

of experience

Operating on the market since 2022

700 tons

of metal

Processed annually

3 000^{M2}

of area

Own production facilities

MAIN PRODUCTION DIRECTIONS:

Outsourced manufacturing

Mechanical engineering

Lifting mechanisms
(platforms, arms, and lifting baskets)

Additional Advantages

With substantial production capacity and its own design bureau, **Variant Group** can quickly launch the production of metal products of any complexity.

Types of metal products

- METAL STRUCTURES
- METAL PARTS AND COMPONENTS
- FINISHED METAL PRODUCTS
- METAL-INTENSIVE EQUIPMENT (INCLUDING HIGH-TECH EQUIPMENT)

Areas of Application for Variant Group Products:



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